## **AMERICAN ASSOCIATION OF ENDOCRINE SURGEONS**



May 17-19, 2025

Philip Haigh, MD, MSc Program Chair

**Sophie Dream, MD, MPH**Local Arrangements Chair

www.endocrinesurgery.org

# **EXHIBITOR & SPONSOR PROSPECTUS**



## **INVITATION TO SPONSOR AND EXHIBIT**

The American Association of Endocrine Surgeons (AAES) is pleased to invite you to join us for the 45th AAES Annual Meeting, to be held May 17-19, 2025 in Milwaukee, Wisconsin at the Baird Center. As the leading endocrine surgery association in North America, the AAES Annual Meeting is the premier event to connect with professionals and leaders across the globe in the field of endocrine surgery while receiving high level education on the latest advancements in science and research in the field.

The AAES Annual Meeting is a unique opportunity to connect with a focused audience made up of leading national and international endocrine surgeons specialists who perform neck (thyroid and parathyroid) and abdominal (gastrointestinal tract, pancreas and adrenal) endocrine operations. These fields of practice overlap with otolaryngology, urology, gastrointestinal, and surgical oncology. Specialists in these fields also attend the AAES Annual Meeting. Most endocrine surgeons are experts in open and laparoscopic/robotic surgery for benign and malignant disorders as well as adjunctive technologies (ultrasound, laryngoscopy, molecular diagnostics, nerve monitoring, ablative therapies) and broader topics in general surgery and endocrinology. Additionally, many endocrine surgeons have robust research programs and are on the forefront of surgical innovation.

The 2025 Annual Meeting will include opportunities to engage with the AAES audience in the Exhibit and Poster Hall as well as other opportunities. As AAES sponsors, you are integral members of our community, providing the vast array of exciting new technology and support necessary to keep endocrine surgeons innovating and continually learning!

Sponsor packages have escalating benefits and value available at every level of support. We are happy to work with you to customize a sponsorship package that will fit the needs and goals of your company. All budgets are welcome! Contact Lauren Santangelo at <a href="mailto:lsantangelo@endocrinesurgery.org">lsantangelo@endocrinesurgery.org</a> regarding questions about the Annual Meeting sponsorship opportunities or how to get started.

Plan now to join us in the spring to experience all that the AAES Annual Meeting has to offer, showcasing current instruments or products, launching new products, connect with new and existing clients, and demonstrating your organization's contribution to the field of endocrine surgery.



2025 Program Chair Philip Haigh, MD, MSc Kaiser Permanente Los Angeles Medical Center Los Angeles, CA



2025 Local Arrangements Chair Sophie Dream, MD, MPH Medical College of Wisconsin Milwaukee, WI



AAES President Rebecca Sippel, MD University of Wisconsin Madison, WI



AAES President-Elect Sareh Parangi, MD Massachusetts General Hospital Boston, MA



AAES Secretary
Barbra Miller, MD
The Ohio State University
Columbus, OH

## **ABOUT THE AAES ANNUAL MEETING**

#### Who We Are

The American Association of Endocrine Surgeons is dedicated to the advancement of the science and art of endocrine surgery and maintenance of high standards in the practice of endocrine surgery. Many of our members are thought leaders in the field of surgery and hold prestigious positions within their home institutions (including Chairs of Departments) and other national and international organizations, including the American College of Surgeons and the American Board of Surgery.

### What We Do

The AAES Annual Meeting brings together physicians and endocrine surgery professionals from around the world to share the newest clinical and basic science findings in endocrine surgery. For most attendees, this is the most important and anticipated scientific meeting of the year. The meeting features dedicated scientific sessions including over 30 oral presentations, interesting case presentations, poster displays, state of the art lectures, educational workshops, an exhibit hall, a poster competition, and plenty of networking opportunities.

## Benefits of Sponsoring and Exhibiting at AAES 2024:

- Increase brand awareness
- Generate new sales leads
- Direct access to decision-makers in the field
- Opportunity to showcase new products and services in focused group settings
- Strengthen existing relationships and develop new ones
- Access to hundreds of endocrine specialists

#### Audience Breakdown

2024 Annual Meeting

405 – Surgeons/Physicians

141 - Trainees

30 - Advanced Practice Providers

79 – Sponsor attendees

12 - Invited Speakers or Guests

## Attendance continues to grow!

**667** - 2024 in Dallas, Texas

562 - 2023 in Birmingham, Alabama

548 - 2022 in Cleveland, Ohio

**573** - 2021 Meeting (virtual)

535 - 2019 in Santa Monica, California

491 - 2018 in Raleigh/Durham, North Carolina

470 - 2017 in Orlando. Florida



## **SPONSOR & EXHIBITOR OPPORTUNITIES**

The Commercial Promotion packages in the table below are designed to reach and engage with the AAES Annual Meeting audience. We are happy to customize a package for you based on your specific needs. Reach out to us to discuss!

Sign up by December 1, 2024, to save 5% off your sponsorship package with early-bird pricing!

SPONSORSHIP LEVELS					
	PLATINUM \$15,000	GOLD \$10,000	SILVER \$5,000	BRONZE \$3,000	
Complimentary Registrations for sponsor reps	4	3	2	1	
Recognition in Annual Meeting email marketing materials (over 1,800 endocrine surgeons and trainees)					
Company profile on Annual Meeting mobile app					
Acknowledgement in AAES Newsletter, Summer/Fall edition 2025 (company name listed)					
Exhibit Booth or Tabletop Display Digital	10′ X 20′ воотн	10′ X 10′ <i>воотн</i>	10′ X 10′ <i>воотн</i>	6' TABLETOP	
Advertisement in Annual Meeting mobile app					
Promotional social media post to AAES' followers during the Meeting					
High profile booth location in the Exhibit Hall					
Recognition during the Presidential Address (Verbal acknowledgement and company name on welcome slides)					
Dedicated one-on-one time with AAES leadership					
Welcome video (exclusive opportunity, per day)					

**Company Profile in Mobile App** – Includes a logo, description (200 words), website link, and contact information or other URL. In addition, you can provide up to three linked resources (e.g., PDF brochure, white paper, demo video, etc.)

**Exhibit Booth or Tabletop Display** - Interact with attendees in the Exhibit Hall during the event. A single exhibit booth is 10'x10' and includes 10' back drape, 3' side drape, a 6' draped table, two chairs, one wastebasket, and an identification sign. A tabletop display includes a 6' draped table with two chairs, one wastebasket, and an identification sign. See Exhibitor Details page for more information. \*Additional sponsor reps above what is included in the package can be added for a \$250 fee per person.

**ADD-ON:** Lead Retrieval - Licenses starting at \$250 – Keep track of attendees who visit your booth or tabletop. Scan their badge into the mobile app so you can track and follow-up later. Lead Retrieval must be purchased directly through the vendor.

**Welcome Video** – Be the first to welcome all attendees to each day of the AAES Meeting in a 1-minute pre-recorded video. Showcase your company or product with a welcome video to be played during the opening session of the Annual Meeting and hosted on the Meeting virtual platform. Content is subject to approval. This is an exclusive opportunity on a first-come, first served basis, per day.

**Dedicated one-on-one time with AAES leadership** - an exclusive opportunity to have a private meeting (up to 30-minutes) with key leaders from the AAES prior to, during, or immediately following the 2025 Annual Meeting.

## **INCREASE YOUR EXPOSURE**

Additional opportunities are available to engage with attendees.

## **COMMERCIAL SUPPORT OPPORTUNITIES**

## **Unrestricted Educational Grant - starting at \$10,000**

The AAES provides companies the opportunity to support the scientific and clinical sessions of the Annual Meeting in the form of an unrestricted educational grant. Your non-promotional, educational grant support will be recognized throughout the meeting including in the program book, on signage and slides and verbally at the podium. Does your company have a grant portal that AAES should submit to? <u>Let us know!</u>

### Welcome Social Sponsor - \$6,000

This is an opportunity to sponsor the AAES Welcome Social which hosts all Annual Meeting attendees at a fun, local venue the evening before the Annual Meeting begins.

Number available: 2

## **Technology Sponsorships - \$5,000**

Exclusive opportunity to sponsor the mobile app or the Wi-Fi for the 2025 AAES Annual Meeting. *Number available: 1 each (mobile app or Wi-Fi)* 

## **Advanced Course Sponsor - \$4,000**

One day prior to the AAES Annual Meeting, the Advanced Course will allow attendees to engage with nationally and internationally known experts from the fields of endocrine surgery and endocrinology who will highlight advances and nuances in the care of patients with complex endocrine surgery disorders.

Number available: 4

## **Daily Break Sponsor - starting at \$3,000**

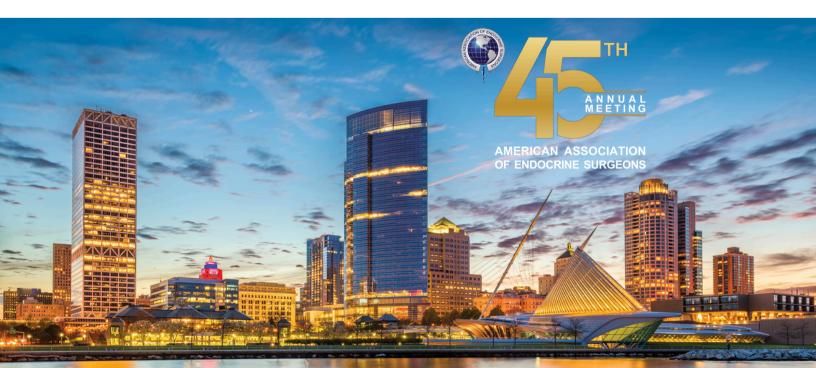
Put your brand in front of all attendees during daily snack and refreshment breaks. Support will be acknowledged in signage and in the program book. Limited to one sponsor per day.

Number available: 3

## **New Member Breakfast Sponsor - \$2,500**

Be the first to welcome the new class of AAES members to the Association by sponsoring the New Member Breakfast. Hosted on the first morning of the Annual Meeting, this casual environment is the first opportunity for new members to meet in-person and network with each other and AAES leaders.

Number available: 2



## **INCREASE YOUR EXPOSURE**

Additional opportunities are available to engage with attendees.

## **COMMERCIAL PROMOTION OPPORTUNITIES**

## Welcome Display Banner - \$2,000

Make a daily impression on all attendees with a pop-up vertical banner from your company. Banners will be displayed near Registration or the General Session room. Price does not include production/printing.

Number available: 3

### Hotel Room Drop - \$2,000

Gain a competitive advantage by having a promotional piece delivered directly to attendees under the hotel room door on either Day 1 or Day 2 of the Annual Meeting. Materials are subject to AAES approval. Price does not include cost of the items or the hotel's charge for dropping items in rooms.

Number available: 4

### Hotel Room Keys - \$4,000

Place your company's advertisement on the back of all AAES Annual Meeting hotel keys. Price does not include Hotel's cost of production.

Number available: 1

### **Column Wrap - \$5,000**

Stop attendees in their tracks with a column wrap. Brand your organization and/or booth number on this 12'+ wide X 8' tall column wrap. This is a prominent, unique opportunity to capture the attention of attendees as they navigate from registration to the escalators leading to the exhibit hall. Sponsor to provide digital assets.

#### Floor Stickers (2) - \$4,000

Stop attendees in their tracks with two floor stickers in the meeting space. This is a unique opportunity to capture the attention of attendees as they navigate the meeting space. Sponsor to provide digital assets.

## **Endocrine Surgery University (ESU) Sponsor – \$2,500**

Introduce your products and services to young surgeons just starting their practice. ESU is a 1.5-day program delivering exceptional education to first year endocrine surgery fellows in the days prior to the AAES Annual Meeting. The course provides exposure to controversies in endocrine surgical management and explores pearls for success in academic and clinical practice settings. Sponsorship of ESU will be acknowledged on signage, slides, in the program book, as well as a 6' table to display your materials. *Number available: 4* 

#### **Endocrine Surgery University (ESU) Dinner Sponsor – \$5,000**

Sponsor the ESU Fireside Chat Dinner, attended by all AAES Fellows and ESU Faculty. The dinner is hosted after the first full day of ESU. Sponsorship will be acknowledged on signage and in the ESU program book. *Number available: 2* 

#### **Exhibitor Product Theater - \$5,000**

A dedicated section of the exhibit hall will be set up theater style where you can introduce or highlight a new product, provide a technical demonstration, or discuss the innovations that set you apart from the competition. Combine education and networking in this 15-minute showcase, held in the exhibit hall during dedicated breaks from Annual Meeting sessions.

Number available: 3

## **AAES YEAR-ROUND ENGAGEMENT**

## Support and engage with AAES members all year long.

## **Advertise in AAES Biannual Newsletter - starting at \$500 (multiple size options)**

Highlight your company or product by placing an ad in an upcoming issue of the AAES Newsletter which is distributed via email to over 800 endocrine surgeons and trainees. Multiple ad sizes are available for the Spring issue (March 2025) or Fall issue (September 2025).

Number available: 2 per quarter

### Branded E-blast to AAES Members – \$5,000 (industry) or \$1,500 (sister society)

Send a custom marketing email to all AAES members located across the Americas (United States, Canada, Mexico, Central, and South America) and abroad. Content must be approved by the AAES with a disclaimer included.

Number available: 4

### **Host a Webinar or Focus Group - \$3,000**

Develop and present a 1-hour non-CME webinar designed to showcase a new program, product, or service to the AAES audience or gain feedback through a focus group. Final approval from AAES on content and speakers is required. AAES will promote through email, newsletter, and social media.

Number available: 4

### **Trainee/APP/DEI Travel Awards - \$5,000 per award (single year)**

Your sponsorship of a one-time travel award will provide free registration to attend the 2025 AAES Annual Meeting plus a \$1,000 travel stipend to AAES trainees, Advanced Practice Providers or DEI candidates

Number available: 10

## **Trainee/APP/DEI Travel Awards - \$25,000 (1 award annually for 5 years)**

Your sponsorship of an annual travel award (for 5 years) will provide free registration to attend the 2025 AAES Annual Meeting plus a \$1,000 travel stipend to AAES trainees, Advanced Practice Providers or DEI candidates.

Number available: 5

## Have an idea that's not listed? We are waiting for your next great idea.

Contact Lauren at <u>Isantangelo@endocrinesurgery.org</u> to discuss how AAES can meet your needs.



## **EXHIBITOR INFORMATION**

#### **EXHIBIT HALL HOURS**

Times subject to change

Exhibit Hall Hours indicate times the hall is open to attendees. Breaks listed below indicate specific times when there are no scientific sessions and attendees will be instructed to network in the Exhibit Hall. Exhibitors should plan to be at their booths during the scheduled breaks.

Exhibit Hall Hours	12:15 pm – 5:00 pm
Lunch Break	
(with optional session)	12:15 pm – 1:45 pm
Break #1	2:30 pm – 3:30 pm
Break #2	4:30 pm - 5:00 pm

#### Sunday, May 18, 2025

Exhibit Hall Hours	6:30 am – 4:15 pm
Breakfast in Exhibit Hall	6:30 am – 8:00 am
Break #1	10:15 am – 11:00 am
Lunch Break	
(with optional session)	12:00 pm – 1:30 pm

#### Monday, May 19, 2025

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Exhibit Hall Hours	7:00 am - 10:45 am
Breakfast in Exhibit Hall	7:00 am – 8:00 am
Break #1	9:00 am – 9:30 am
Break #2	10.15  am - 10.45  am

#### **BOOTH INSTALLATION & DISMANTLE**

**Setup Hours** 

Break #2

Friday, May 16, 2025 3:00 pm – 5:00 pm Saturday, May 17, 2025 8:00 am – 11:00 am

Tear-Down Hours

Monday, May 19, 2025 10:45 am - 2:30 pm

All setups must be complete by 11:00 am on Saturday, May 17. Exhibitors who have not checked in with the Registration desk and setup by this time will be considered "no-shows" and may have their exhibit space dismantled. Exhibitors may not begin dismantling until 10:45 am Monday, May 19. All exhibits must be packed and ready for shipment by 2:30 pm Monday, May 19.

#### **DEADLINES**

Early Bird Exhibit Deadline: December 1, 2024 Exhibit Confirmation Kit Emailed: March 15, 2025 Exhibitor Registration Deadline: March 31, 2025

#### **PREVIOUS SUPPORTERS:**

Ambry Genetics

AMEND USA

American Association of

Clinical Endocrinologists

American Multiple Endocrine

Neoplasia (AMEN) Support

AMEND USA

American Thyroid Association

Applied Medical
Ascendis Pharma

Ascensia Diabetes Care Baird Medical

Baxter Healthcare Bayer Healthcare Boston Scientific

Cambridge Interventional

Canon Imaging CBLPath

Checkpoint Surgical, Inc. Comprehensive Medical

Services

**Corcept Therapeutics** 

Covidien CTM Biomedical Eisai, Inc. Elsevier, Inc. Endocrine Society

Esaote Ethicon Exelixis

Fluoptics, Part of Getinge Future Diagnostics Medical

Solutions B.V.

GE Healthcare - Ultrasound Graves' Disease & Thyroid

Foundation
HealthBreeze

Hitachi Healthcare

Hologic inomed, Inc. Interpace Diagnostics

Intuitive Surgical Invotec International, Inc.

Invuity

Karl Storz Endoscopy KenyaRelief.org Medi Lazer MedImmune Medscape MezLight Mendaera, Inc. Merit Oncology

Mitaka USA, Inc. National Adrenal Diseases

Foundation NBCL

Neurosign Neurovision Medical Products

North American Society for Interventional Thyroidology

(NASIT) OBERD

Olympus America Inc.
Onyx Pharmaceuticals
Pheo Para Alliance
Progenics, a Lantheus

Company Q-Optics

Qualisure Diagnostics Inc.

RGS Healthcare
Roche Diagnostics
Corporation
Rosetta Genomics
Sanofi Genzyme
Sonic Healthcare USA

Sonosite

Stradis Healthcare

Stryker SurgiTel

Taewoong Medical/STARmed

America

Takeda Pharmaceuticals THANC Foundation/TCCC ThyCa: Thyroid Cancer Survivors' Association, Inc. Thyroid Care Collaborative

Veracyte

Vison Medical USA Inc.

(Mimapro)

WeCan Medicare Co., Ltd.

Wolter Kluwer

Health/Lippincott Williams &

Wilkins

Xeris Pharmaceuticals

For more information, please contact Lauren Santangelo, at Isantangelo@endocrinesurgery.org

3:30 pm - 4:15 pm

## **RULES & REGULATIONS**

AAES Exhibitor and Sponsor Rules and Regulations are a binding and integral part of the exhibitor and/or sponsor's association with the AAES. The policies and procedures contained herein may differ greatly from other meetings or tradeshows, and we encourage you to read them in their entirety.

#### Introduction

All Exhibitor and Sponsor matters and questions not covered by these Policies and Procedures are subject to the decision of the AAES. These Policies and Procedures may be amended at any time by the AAES, and all amendments shall be equally binding on all parties. In the event of any amendment or addition to these Policies and Procedures, written notice will be given by the AAES to Exhibitors or Sponsors who may be affected.

#### Purpose

The purpose of our policies and procedures for Exhibitors and Sponsors is to provide a professional and educational environment in which the Exhibitor or Sponsor can demonstrate or promote, and meeting attendees can view products and services that improve the quality of care given to patients, enhance the management of surgical practice, or contribute to the educational and instructional atmosphere of the meeting. Our policies and procedures, along with the application for exhibit or sponsor space, are an integral and binding part of your contract with the American Association of Endocrine Surgeons (AAES) and have been designed to be implemented in a fair, effective, and equitable manner. The abbreviation "AAES" used in the policies and procedures shall mean the American Association of Endocrine Surgeons, a not-for-profit corporation, and, as the context may require, its directors, officers, and/or agents duly acting for the AAES in the management of any exhibits or sponsored events.

### **Exhibitor Eligibility**

All exhibitors must remain in good standing with the AAES by following all rules and regulations. All products and services to be exhibited must be directly related to patient care and safety or the practice of surgery and approved by the AAES in its sole and absolute discretion. All decisions are final. Exhibitors may only display products and services regularly manufactured or distributed through the company's regular course of business and described in their application or approved in writing by AAES Meeting leadership and/or staff.

Eligibility and/or approval of an application to exhibit or sponsor does not indicate an endorsement of a product or service by the AAES. Any indication of such or use of AAES logos or other materials in the Exhibit Hall, in promotional or informational items (written, on-line, email, electronic, sound file, or other medium) by an Exhibitor will constitute removal from the Exhibit Hall or other venue. Distribution of any printed material, showing of equipment and product presentations to the AAES registrants or guests by Exhibitors or Sponsors other than in the Exhibitor's assigned exhibit space or Sponsor's venue is prohibited.

During the period of event activities, neither Exhibitors nor their agents or Sponsors may conduct, participate in, or support any educational or marketing activities directed toward event attendees other than as part of an approved exhibit without the permission of the AAES.

#### Code of Conduct

All exhibitors and sponsors and their representatives are expected to abide by the AAES Annual Meeting Code of Conduct available at <a href="https://www.endocrinesurgery.org/policies">www.endocrinesurgery.org/policies</a>.

#### **Programs and Presentations**

Exhibitor presentations may take place during any hours the exhibit hall is open to registrants. Exhibitor programs or presentations must be confined to the Exhibitor's assigned exhibit space. The sound intensity of such activities as determined by Show Management, must not interfere with the activities of neighboring exhibitors. Show Management reserves the right to determine at what point sound constitutes interference with others and whether it must be discontinued.

Programs or presentations are to be straightforward in nature and must avoid the use of sideshow or theatrical gimmicks. Videos and films may be shown provided that screens are placed in the rear of the assigned exhibit space to eliminate congestion in the aisles. Any visual or other transmissions from off-site locations including tele-surgery require written permission from Show Management. Requests for these types of educational activities in your booth can be made to AAES staff.

#### **Direct Sales**

No direct sales are permitted to take place on the exhibit floor excluding book sales, loupes, or apparel. Orders may be taken and processed for delivery elsewhere, but product may not be conveyed in the exhibit area.

#### Display of Investigational Products

All Exhibitors and Sponsors must comply with FDA rules regarding display of investigational products. Display of any investigational products is not an endorsement by the AAES. To comply with the Food and Drug Administration's Guidelines on Notices of Availability, any investigational product exhibited or graphically depicted should:

- Contain only objective statements about the product.
- Contain no claims of safety effectiveness or reliability.
- Contain no comparative claims to other marketed products.
- Be displayed solely for the purpose of obtaining investigator responsibilities.
- Display a statement: "Caution Investigational Device Limited to Investigational Use" (or similar statement) in prominent size and placement.

#### FDA Regulations

Exhibitors and Sponsors are expected to abide by all applicable Food and Drug Administration (FDA) regulations. Exhibitors and Sponsors shall have available to display a letter from the FDA describing the allowable use status of a product. Exhibitors and Sponsors are reminded of FDA restrictions on the promotion of investigational and preapproved drugs and devices and the prohibition on promoting approved drugs and devices for unapproved uses. Signs must be clearly visible, easily readable, and placed near the product and on any graphics depicting the product. For additional information, contact the US Food and Drug Administration at 888-463-6332 or <u>fda.gov</u>.

If the FDA or a court of competent jurisdiction determines a company's exhibit at a meeting of the AAES is in violation of any FDA regulations, including, but not limited to, the promotional restrictions and rules stated above, the company or sponsor will be subject to sanctions, including, but not limited to, exclusion from exhibiting at subsequent meetings of the AAES.

## **RULES & REGULATIONS**

#### Display of Class III Devices

Any display of Class III devices for off-label use must be accompanied by the following statement: "Display of this device for off-label use is not endorsed by AAES."

#### Insurance and Liability

The Exhibitor and/or Sponsor assumes entire responsibility and liability for losses, damages, and claims arising out of injury to any person, or loss of, or damage to property when such loss damage or injury is in any way connected to the Exhibitor's participation in the exhibition. Exhibitors and Sponsors shall indemnify and hold harmless the American Association of Endocrine Surgeons (AAES) and Show Management, their officers, directors, agents, members and employees, and the designated convention facilities, their agents, and employees from any and all such losses, damages and claims.

Exhibitors and Sponsors agree to protect, save and keep the AAES, Show Management and the Meeting Hotel forever harmless from any damage or charges imposed for violation of any law or ordinance whether occasioned by the negligence of the Exhibitor or Sponsor or its agents as well as strictly to comply with the applicable terms and conditions contained in the agreement between the Meeting Hotel and the AAES regarding the exhibit premises and further, an Exhibitor or Sponsor shall at all times protect, indemnify, save and keep harmless the AAES and the Meeting Hotel against any and all loss cost damage liability or expense arising from, or out of, or by reason of said Exhibitor or Sponsor's occupancy and use of exhibit premises or part thereof.

While Show Management will provide security, furnishing of such security shall not be deemed to affect the non-liability of the AAES or Show Management, their members, officers, representatives or official services contractors, or the Meeting Hotel to modify in any way the assumptions or risk provided herein.

If any part of the exhibit hall is damaged or destroyed in such a way as to prevent the AAES or Show Management from allowing an Exhibitor to occupy its assigned space during any portion of the exhibition or if same is prevented by strikes, acts of God, national emergency, or other causes beyond the control of AAES or Show Management, Exhibitors will be charged for space during the time it was, or could have been occupied, and Exhibitors hereby waive any claim against AAES or Show Management, their members, directors, agents, or employees, for losses or damages that may occur due to such inability to occupy assigned space.

#### Indemnification

Exhibitors shall be fully responsible for any claims, liabilities, losses, damages, or expenses of whatever kind and nature relating to or arising from an injury to any person or any loss of or damage to property, where such injury, loss, or damage is incident to, arises out of or is in any way connected with the Exhibitors' participation in the Exhibitors agree to indemnify, defend, save, and hold harmless the AAES and its officers, directors, agents, members, and employees, and each of them, from and against any and all claims, liabilities, losses, damages, costs, and expenses (including attorneys' fees and expenses) with respect to any breach of the foregoing representations and warranties or negligence, gross negligence or willful misconduct of Exhibitor, its employees, agents, or contractors. The terms of this provision shall survive the termination or expiration of this Prospectus. The AAES owns and sponsors this meeting to promote advances in surgery and other areas of surgical science. The information presented through the programs and exhibits is not verified or endorsed by the AAES. Exhibitors and their presenters are solely responsible for content.

#### Photography and Video Recording or Streaming

An exhibit or its products may not be photographed or videotaped/live streamed without the explicit, written permission of the legitimate occupants of that exhibit space and/or product showcase. Show Management reserves the right to photograph or video record exhibits/showcases for Association purposes.

#### Violations and Penalties

The AAES, at its discretion, may prohibit Exhibitors or Sponsors from involvement in future AAES events due to violations of the above Rules and Regulations. Substantial violation of any of the Policies and Procedures by Exhibitors or their employees or agents may, at the option of the AAES, forfeit the Exhibitor or Sponsor's right to occupy exhibit space, and such Exhibitor or Sponsor shall forfeit to the AAES all monies paid or due. Upon evidence of substantial violation, the AAES may take possession of the space occupied by the Exhibitor or Sponsor and remove all persons and goods. The Exhibitor or Sponsor shall pay all expenses and damages that the AAES may incur through the enforcement of this rule.

#### AAES Annual Meeting Policy Regarding Individual Surgeons, Groups, Hospitals as Exhibitors

The AAES values and promotes diversity, equity, and inclusivity. In an effort to facilitate equity and opportunity among members related to their practices, the AAES has put in place the following policy: Individual members, their groups, representatives, and/or their hospital systems are not allowed to exhibit at AAES meetings or other AAES events. The AAES seeks to promote the clinical and research activities of all members. Members unable to afford to exhibit or choosing not to do so are disadvantaged, which may adversely impact the clinical or research practice. Other mechanisms to highlight ongoing research studies/clinical trials/requests for collaboration exist within the AAES and through other mechanisms (ClinicalTrials.gov, etc.). The AAES also has mechanisms in place for recruitment via the AAES Job Board.

Mechanisms to support the AAES through educational grant mechanisms are available to members, their groups, and institutions. All are expected to abide by the AAES Meeting Code of Conduct.

The AAES reserves the right to refuse sponsorship or exhibition by any person, group, company, or other entity for any reason.



# www.endocrinesurgery.org

For more information, please contact Lauren Santangelo, at <a href="mailto:lsantangelo@endocrinesurgery.org">lsantangelo@endocrinesurgery.org</a>

